

Message Text

UNCLASSIFIED

PAGE 01 KUWAIT 00253 151246Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
-----151249Z 055750 /65

R 151212Z JAN 77
FM AMEMBASSY KUWAIT
TO USDOC WASHDC
AMEMBASSY ATHENS
INFO SECSTATE WASHDC 7054

UNCLAS KUWAIT 253

DEPT FOR NEA/ARP ZIOLKOWSKI

ATHENS FOR ED KINNAR

USDOC FOR BIC/CAGNE FOR DICK TENNEY/BERT PLANAGAN.

E.O. 11652: N/A
TAGS: BTIO, KU
SUBJECT: INDUSTRIAL CHEMICALS: MARKET POTENTIAL SURVEY,
MAJOR DISTRIBUTORSHIP AND MARKET SERVICE LABORATORY.

1. YUSUF ALGHANIM & SONS, ONE OF THE MAJOR KUWAITI
TRADING COMPANIES, HAS EXPRESSED INTEREST IN BECOMING THE
AGENT/DISTRIBUTOR FOR A U.S. FIRM DEALING IN INDUSTRIAL
CHEMICALS AND SPECIAL PAINTS. ITS REQUIREMENTS ARE AS FOLLOWS:
U.S. FIRM WOULD DO MARKET SURVEY TO DETERMINE PRODUCT
MIX SALEABLE IN KUWAIT, ASSIST IN DETERMINATION OF LOGIS-
TICS, MARKETING, AND SERVICE REQUIREMENTS, AND AID IN
ESTABLISHMENT OF CHEMICAL LABORATORY TO SERVICE MARKET
AREA. ALGHANIM WILL BEAR COST OF FEASIBILITY STUDY BY PAYING
LOCAL COST OF STUDY GROUP. IN CONJUNCTION WITH MARKETING
OF INDUSTRIAL CHEMICALS, ALGHANIM WANTS SERVICES OF
INDUSTRIAL CHEMISTS AND A SUPPORTING LABORATORY (PAID BY
ALGHANIM).

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2. ALGHANIM WILL CONSIDER ONLY THOSE FIRMS CAPABLE
OF DELIVERING ENTIRE PACKAGE OUTLINED ABOVE.

3. INTERESTED FIRMS SHOULD CONTACT WILLIAM P. MEADE,
MANAGER, MARKET RESEARCH AND PLANNING, YUSUF ALGHANIM &
SONS, P.O. BOX 223, KUWAIT, KUWAIT.
MAESTRONE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 15-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977KUWAIT00253
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770016-0274
Format: TEL
From: KUWAIT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770148/aaaabqcc.tel
Line Count: 62
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 7de9f2d8-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 22-Sep-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3588815
Secure: OPEN
Status: NATIVE
Subject: INDUSTRIAL CHEMICALS: MARKET POTENTIAL SURVEY, MAJOR DISTRIBUTORSHIP AND MARKET SERVICE LABORATORY.
TAGS: BTIO, KU
To: COM ATHENS
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/7de9f2d8-c288-dd11-92da-001cc4696bcc
Review Markings:
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